



RELATUS
Giving You The Human Advantage

MCI Your Network

Half Day Strategic Networking Masterclass: Map-Connect-Invest Your Network 24th October '23

Discover the Three-Step Networking Strategy to Power Up Your Network! This exclusive masterclass is designed to enhance your communication finesse and social awareness, boost your self-assurance, and refine your networking strategy for now and the future!

Aimed at:

- Professionals who operate in complex networks with partners, clients and stakeholders
- Project teams who want to communicate and connect better to build two-way relationships
- New leaders who want to accelerate their ability to influence empathetically
- Technical specialists who need to engage with others
- Business Development people who don't like the transactional approach
- Account and Relationship Managers who have pivotal roles in maintaining customers and clients
- All those that understand personal brand and the ability to succeed are linked to the network of relationships you manage.

Strategic Networking Masterclass: was designed from over two decades of real-world experience. After all, relationships matter, and networks are powerful!

Fast becoming the most critical asset, a network does come down to each individual. Places are limited, so secure your seat now.

<https://www.relatus.com.au/events/map-connect-invest-your-network-workshop-2>

1. MAP



Strategically map your network and positioning

2. CONNECT



Refine your communication skills to truly connect

3. INVEST



Invest in maintaining relationships

Objective & Approach

Take charge of your career, gain skills, refine behaviours and work on actions that will help you succeed.

The workshop will;

- Help you develop a three-step personalised relationship networking strategy (and reap the rewards)
- Give you the techniques to network, relate and truly engage effectively (based on psychology, sociology and science)
- Remove reluctance, awkwardness and aversion to representing yourself and your business
- Ensure activity is matched to opportunities (so you don't waste your time and money)
- Strengthen your communication, relationship management and influencing abilities to achieve your critical goals & maximise value

Facilitator - Julia Palmer

You will be working directly with Julia, a highly regarded Relational Strategist. Her expertise includes over 20 years of practice and research combined with Advanced Certifications in Neuro-linguistics, Emotional Intelligence (GENOS & MSCEIT), Performance Consulting, Training and Assessment.

Enrolment & Details

Secure your spot to this timely, interactive capability development workshop.

AUD \$588 (incl GST);

- ½ day masterclass facilitated by Julia Palmer - Leading Relational Strategist .
- Optional digital certificate of completion
- Access to articles and resources
- Tea and coffee on arrival
- Morning tea provided

[Places limited. Enrol today](#)

More Testimonials:

<https://www.relatus.com.au/clients>

"As a result of this program I am much more comfortable embracing the human side of networking, so I don't feel guilty or inefficient getting "straight to business". I have gained so much valuable advice from not starting a networking discussion with "what do you do?" to how to truly active listening, but mostly I've loved the reinforcement of the genuine nature required for relationships!"